

DATE	June 2019
POSITION TITLE	Project Manager – Customer Project Delivery (Hi Tech Software in a DevOps Environment)
LOCATION	Dublin city centre
OVERVIEW	This is an exciting opportunity to join a successful and entrepreneurial Irish software company based in Dublin and with a growing customer base in Europe, America, Asia and Africa. Our Client is dedicated to the development and delivery of innovative messaging and voice products for telecom operators and Social & Media Service Providers around the world. Due to ongoing expansion, our Client is now recruiting for an experienced project/ programme manager who is looking to find the right company for his ambition, customer facing and project management skills.
POSITION DESCRIPTION	<ul style="list-style-type: none"> • Manage customer projects and internal programmes – delivery schedule, budget, customer satisfaction, payment milestones • Manage assigned projects, taking full responsibility for: <ul style="list-style-type: none"> ○ Managing the internal activities to fulfil the Openmind deliverables ○ Managing the customer’s project ○ Managing the customer's expectations • Person responsible to ensure revenue and invoicing milestones are achieved. • Be a point of contact for all project issues • Management of resources assigned to project • Management of third parties involved in project (hardware, training etc) • Responsible for planning and delivering of customer projects, liaising closely with Deployment Manager and Development Lead • Responsible for maintaining excellent working relationship with customers and partners
KEY ATTRIBUTES	<ul style="list-style-type: none"> • Effective, focused on delivery • Fast learner in rapidly evolving technology • Collaboration skills • Professionalism • Shows Initiative, self management • Positive, 'can do' attitude • Communication Skills • Ability to build and maintain customer relationships • Both commercial and technical issue appreciation
PREFERRED EXPERIENCE	<ul style="list-style-type: none"> • Degree in Telecommunications, Software or Electronics Engineering • 5+ years project or programme management experience • Experience of the delivery of integrated software & hardware solutions into mobile network operators • Familiarity with the management of multiple customer-facing projects



	<ul style="list-style-type: none">• Strong customer negotiation skills• Proven problem solving abilities in customer escalation situations• Good knowledge of mobile networks, VAS platform experience desirable• Demonstrable presentation skills• Willingness to travel for project kick-off, customer meetings• Project management certifications desirable• Experience working in a DevOps environment a plus
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